

Call for Tenders

Contracting Institute

European Trade Union Institute (ETUI)
Research department
Boulevard du Roi Albert II n°5, box 4
B-1210 Brussels
Belgium
(AISBL 0418.812.841)

For the Project

Framework agreement on Trade Union Recruitment, functioning and workers participation.

Expertise required:

We are looking for an experienced researcher with interests and expertise in trade union renewal, recruitment, reorganisation and functioning as well as expertise in workers representation. The successful applicant will have wide-ranging empirical skills (particularly the assembly, collection and analysis of large-scale data sets) appropriate to the research questions listed below as well as a proven track record in project management. S/he will have a long-standing experience of working with trade unionists, will be able to prepare and present reports that will influence trade union policy development and will be able to publish in high profile academic journals. S/he will engage with staff based at the ETUI in Brussels and contribute to the consolidation of already existing knowledge as well as the identification of new areas of knowledge to develop.

etui.

Research issues and questions:

1. The development and implementation of a project on union membership.

This project is expected to continue the work the ETUI has developed on transnational trade union organising in terms of facilitating learning on trade union organising on a transnational level and develop the research at the ETUI.

The researcher is expected to:

- organise and participate in two network meeting of trade union recruiters in each of the contract periods,
- Carry out interviews with practitioners on organising practises and publish the results
- contribute to the definition of the way forward for future research.

2. Analysing the development of European Works Councils (EWCs).

This project builds upon research conducted over recent years and traces the development of the practices engaged in by EWCs. In particular this project is intended to analyse and make use of the data gathered through a recent survey of EWC members in order to ascertain the impact of the EWC recast directive amongst others.

The researcher is expected to:

- analyse and make use of the data gathered through the survey among EWC members,
- prepare several articles and working paper with the results of the EWC survey,
- contribute to the debate on the functioning of EWCs,
- present and discuss the results of the survey with relevant stakeholders,
- contribute to the definition of the way forward for future research.

3. Trade union functioning

a. Trade union finances

The ETUI is embarking on a proto type project to map the ways in which unions are financed. The researcher is expected to :

- contribute to the project management

- contribute to the conceptualisation of the research framework
- contribute to gathering the empirical evidence for four European union member states.
- contribute to the analysis of the data.

b. Trade unions in Europe

The ETUI is embarking on a research project to map and analyse the development of Trade union in the European Union. The research project will be organised as a collection of country studies with a clear structure based on thematic issues. The researcher is expected to:

- contribute to the project management,
- contribute to the conceptualisation of the research framework,
- contribute to the identification and contacting of national experts,
- contribute to the editing of the national experts chapters,
- contribute to gathering the empirical evidence,
- contribute to the writing of at least two chapters,

4. Trade Union Renewal

The ETUI is setting up a group to reflect on and put forward ideas on trade union renewal. Trade union renewal should be understood in its broadest sense. The researcher is expected to:

- contribute to the conceptualisation of how the ETUI could carry forward this project,
- contribute to the identification of issues that could be addressed,
- contribute to the sharing of already existing knowledge,
- contribute to gathering the empirical evidence if needed,
- contribute to the writing of materials, if needed

Award criteria:

The tenders will be assessed on the basis of “best value for money”, and will take into account the quality of previous work or services rendered.

Deadline for the submission of tenders

Candidates should send their bid to Maria Jepsen, Director of the Research Department, ETUI, email: skasiers@etui.org at the latest 10 January 2019.

Terms and conditions:

1. The contractee will contribute to several projects carried out at the ETUI in particular
 - a. the *Trade Union Recruitment* project
 - b. The *EWC database* project
 - c. *Trade union functioning*
 - d. *Trade union renewal*

2. The expertise provided will cover:
 - The deliverables as stated in this call for tender.
 - Empirical research to be conducted with the aim of addressing the issues and questions detailed above.
 - Liaison with trade unionists to implement policy implications of the research. This will necessitate working closely with trade unionists from a number of EU member states.

The successful applicant will be expected to travel extensively to undertake the research as well as be present at the ETUI premises in Brussels upon request..

Research reports and results will be delivered to the relevant parties that participate in the research when the research is complete. There will be a review of the outputs of the research during each year during the month of November.

3. The expertise requires a specialist with in-depth knowledge of the project topics and understanding knowledge of the European context. Reports will be written in English.

The bid must include a detailed C.V. and a publication list in relation to the described expertise.

4. The framework agreement has a duration of three years and will run from 2019 till 2021. The framework agreement allows for an annual research contract, renewable, after review, two times for a period of one year. If the review is successful the researcher will in collaboration with the ETUI define a new set of deliverables.

5. The contractee will be paid for all the work s/he does with max. € 69.000 (taxes, VAT and charges included) per contract period. This amount includes the fees for the research as well as all cost associated with carrying out the tasks for ETUI.

The payment will be made after the signature of the contract by quarterly parts on presentation of an original signed invoice for the related amount, all taxes and charges included.

6. The contractor and the contractee share the right to use all intellectual property which the contractee generates in fulfilment of this contract, the material results of which will be protected by copyright.
7. Any publication of the material, in whole or in part, by the contractee which s/he generates in fulfilment of this contract will be co-ordinated between the contractee and the contractor.
8. The contractee takes the responsibility for any legal obligations arising from this contract and is in particular responsible for honouring any fiscal reporting duties in his/her home country resulting from the receipt of fees.
9. In case of disputes the Belgian courts will be competent.