6. Democracy at work in a pandemic

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Democracy at work is key to mapping out an inclusive and sustainable way forward. (...) Workers’ participation in all its forms must be recognised as a rich resource for shaping and adapting the workplaces of today and the future, especially in times of crisis.”

Aline Hoffmann, ETUI
Introduction

The Covid-19 pandemic has upended many established ways of working and living. This chapter focuses on developments concerning institutions of workers’ voice, and assesses their readiness to cope with the current crisis and the wave of Covid-induced restructuring which has already begun.

To set the stage, we look at the current developments in democracy at work by tracking the decline in workers’ voice and exploring the democratising effect of trade union membership and activism. We delve into the many ways in which workers’ participation and collective bargaining work together to address the complex impact of the far-reaching measures taken by companies to mitigate the disruptive effects of the pandemic. In particular, the Covid-19 pandemic has shone a harsh spotlight on workers’ health and safety. While the issue of health and safety at work during the pandemic was explored in greater detail in Chapter 5, in this chapter we look at the role of health and safety representation as a form of democracy at work.

In European multinational companies, European Works Councils (EWCs) and SE-Works Councils (SE-WCs) have a pivotal role to play in protecting and representing the interests of the European workforce, not only in the immediate crisis but also in the wave of company restructuring that has already begun to sweep across the continent as a result. Drawing on the results of a 2018 survey of EWC and SE-WC members, we identify some of the deficits in EWCs’ and SE-WCs’ ability to address the impact of restructuring. Managerial attitudes towards social dialogue, and particularly the use of confidentiality requirements to hobble transnational employee interest representation, are key hindrances addressed here. Board-level employee representation also has a key role to play in addressing the impact of the pandemic: we chart recent developments in the gender representation gaps in boards across Europe.

Since the Covid-19 pandemic has significantly affected company performance and value, we also take a critical look at who is getting a slice of the pie in companies, and how big it is. We consider the connections between workers’ voice and the wage share. In an analysis of the excesses of the shareholder model, we find that excessive payouts to shareholders have greatly depleted companies’ financial resources over the past decade, thereby weakening their ability to weather the coming crisis.

To round out the analysis we assess the role assumed by the social partners in finding solutions to the current crisis. The last section of this chapter thus explores the contribution made by the social partners, at national and at EU level, in managing the consequences of the pandemic and the policy responses to it. We note the steep rise in newly signed joint texts, and elaborate on some of the implications of this emerging trend.

We conclude by suggesting that, by and large, workers’ voice has continued to weaken in Europe. Governments did reach out to social partners in the moment of need, that is to say as soon as the ruinous consequences of the pandemic began to manifest in the world of work. However, the use made of various institutions of worker participation by the EU continues to fall short of the standards of democratic involvement expected of a mature, European social model. These developments are clearly not in line with the ambition of the Annual Sustainable Growth Strategy to ‘to restart our economies on a new, more sustainable basis’, in the words of the Commissioner for the Economy Paolo Gentiloni. On the contrary, in the glaring absence of measures to protect workers’ rights in the Recovery and Resilience Facility, we seem quite far away from the understanding that social sustainability is a cornerstone of sustainability in general, as outlined in the apparently forgotten Europe 2020 strategy (see, for example, ETUC and ETUI 2010).
Democracy at work

Workers’ voice continues to weaken in Europe

The 2019 update of the European Participation Index (EPI), a measure of the strength of workers’ voice in companies, shows that the overall trend continues to be downward. The ability of workers to voice their opinions and interests collectively vis-à-vis management is a critical element needed for the functioning of democracy at work. A key pillar of the European social model is thus being weakened at a time when it is most needed.

The EPI is a multi-dimensional measure of collective worker representation at a number of levels: at the workplace, through trade union membership and collective bargaining, and in company boards. It is designed to measure the strength of workers’ voice through these various channels in different European countries:

- The workplace representation component measures the percentage of workers who have a representative at the establishment level.
- The collective bargaining component measures the percentage of workers who are members of trade unions and who are represented by trade unions in collective bargaining.
- The board-level employee representation (BLER) component measures the strength of workers’ rights to be represented on company boards.

As Figure 6.1 above shows, the overall EU-wide EPI has continued to decline in the past few years, to below 0.5 in 2019 for the first time since the EPI has been calculated. The overall trend in the EPI has been downward since 2009. The only exception in this trend was 2014, as a result of France considerably strengthening the right of worker representation in company boards.

This decline is particularly disturbing given that the EU is supposed to guarantee workers’ rights to collective representation, and that democracy at work has considerable benefits for workers, companies and society as a whole. As documented in earlier Benchmarking Working Europe reports (ETUC and ETUI 2011, 2017, 2018, 2019) and at various points in this chapter, a high EPI is on average associated with a wide range of positive outcomes, including a greater share of national income for workers (wage share), higher employment levels and productivity, stronger political democracy, and higher expenditure on research and development.

The continued decline in the EPI comes at a time when democracy at work is sorely needed to help companies and societies deal with the key challenges of our time: digitalisation, the transition to a low-carbon economy (see Chapter 3), the Covid-19 crisis, and threats to democracy. In the interests of better coping with these challenges, trade unions and policy-makers should act to strengthen workers’ voice at all levels.

The European Participation Index

The EPI is calculated from data from a number of sources. Since the early 2000s, the ETUI has been monitoring workers’ rights to board-level employee representation (BLER) and codes countries each year based on the strength of these rights. The percentage of workers belonging to trade unions (trade union density) and the percentage of workers represented by trade unions (collective bargaining coverage) is calculated by the Amsterdam Institute for Advanced Labour Studies (AIAS)(ICTWSS Database version 6.0). The percentage of workers with formal collective representation at the workplace level is derived from large-scale company surveys done by Eurofound (the European Company Survey) and EU-OSHA (the ESENER survey), the latest wave for each survey having been carried out in 2019. For a visualisation of the EPI and its relationship with a number of outcomes.

See www.europeanparticipationindex.eu.

Trade unions, the schools of democracy

The challenge of getting through and beyond the health, social and economic crises caused by the Covid-19 pandemic will continue to require policymakers to develop measures and solutions that are equitable and inclusive. Measures such as the obligation to wear masks or to shutter businesses have been met with protests and have given rise to important conversations about the balance between public health, personal liberty and entrepreneurial freedom.
Trade union members are more involved in political democracy.

Citizens will need to continue to engage with other social actors and governments, and it is here that trade unions and the exercise of democracy at work actually serve to foster the exercise of civic democracy. Political organisations, according to De Tocqueville (2000 [1835-1840], 493) are ‘great schools, free of charge’ and essential for democratic societies. Through organisations such as trade unions, citizens learn about the importance and practice of democratic decision-making, compromising, and respecting different opinions, but also of the importance of standing up for one’s own opinion and view.

Democracy is about more than just voting in the occasional election. Robust democracies are also characterised by critical citizens, active civil societies and public debate about political issues. Unfortunately, recent events show that in some countries, the definition of democracy is being narrowed down to the regular ritual of ‘free elections’ without the necessary freedom of speech, free press, open debate and freedom of association.

Trade unions are arguably perfect examples of ‘great schools’ for genuinely democratic societies, as they go hand-in-hand with pro-democracy attitudes, knowledge about political issues, intentions to take political action, and action itself. These associations are illustrated above, using data from the International Social Survey Programme (ISSP), and more specifically its 2014 wave on citizenship. This survey is conducted in 34 countries, of which 19 were selected for the figure above (Austria, Belgium, Switzerland, Croatia, Czechia, Denmark, Estonia, Finland, France, Germany, Hungary, Lithuania, the Netherlands, Norway, Poland, Sweden, Slovenia, Slovakia and the United Kingdom). The data was also limited to respondents who were employees.

In this survey, the respondents were not only asked whether they were members of a trade union, but also whether they were active members. In total, 6.3% said they were active members, 21.7% that they were members, 25.1% that they used to be members, and 47% that they had never been a member of a trade union.

Focusing first on the attitudes, the survey asked to which degree the respondents found the following issues important: voting in the elections, being active in social or political associations, and understanding the reasoning of people with other opinions. Comparing trade union members and non-members, it appears that active trade union members attach a higher importance to these three issues than do ordinary members, previous members, and, lastly, non-members. These figures are in line with a range of previous studies which showed that trade union members are more likely to vote and have more pro-democracy attitudes (Hadziabdic and Baccaro, 2020).

Regarding knowledge about political issues, trade unions inform their members (and mostly their active members) directly through their publications and communications, but also indirectly through workplace discussion on political issues (Macdonald 2019). The ISSP data show that active trade union members are more likely to agree that they have a good understanding of political issues compared to ordinary members, previous members and, lastly, non-members.

Having pro-democratic attitudes and a level of knowledge about politics is already something, but the question is also whether citizens are willing to engage in activities to defend their interests and views. In the survey, it was asked whether the respondents were likely to act if their country would pass legislation that was, in their perception, harmful or unjust. Over half of the active union members expressed such an intention to take action. Compared to this, only just over a third of the ordinary union members or previous members had the same intention and even fewer of the non-members did.

Lastly, actual citizen action was surveyed by asking if the respondents ever signed petitions, attended political meetings or joined demonstrations. Again, a clear difference can be observed, with active trade union members being more likely to take political action, and action itself. These figures are in line with a range of previous studies which showed that trade union members are more likely to vote and have more pro-democracy attitudes (Hadziabdic and Baccaro, 2020).
Active trade union members are more likely to agree that they have a good understanding of political issues compared to ordinary members.”

union members being much more likely to have participated in political activities than were ordinary members, previous members and lastly, again, non-members.

Obviously, the key question is whether trade unions really breed pro-democracy attitudes and actions, or rather they attract people that already have such attitudes. With this data, one cannot establish whether the effect is due to selection only, but other studies have modelled this and concluded that both effects are present, and that trade unions even shape attitudes before people join them (Hadziabic and Baccaro 2020).

Not only on the individual level is there a relation between trade unionism and political democracy, but also on the national level. On page 140 (Fig 6.1), the European Participation Index (EPI) was introduced as an index reflecting the degree of voice employees have in companies. Figure 6.3 shows that those countries in which employees have a high degree of voice in companies also score high on the democracy index developed by the periodical *The Economist*. This democracy index reflects the degree to which a country has a majority-based government and free and fair elections, and guarantees protection of minority rights and respect of human rights, among other related indicators.

The observations of De Tocqueville from the 1800s thus continue to have relevance in this context. In those countries where participation is part of the workplace experience, be it through trade unions, collective bargaining, workplace representation or board-level representation, democracies are more robust. Citizens engaged in these organisations also display more pro-democratic attitudes and actions. The gradual decrease in trade union density in Europe (Vandaele 2019; see also Chapter 4) should therefore not only be an economic or societal concern, but also a democratic one.

**Figure 6.3 More participation, better democracies**

Data source: x-axis: European Participation Index (0-1), y-axis: The Economist Democracy Index (0-10). 2019. Only European countries selected.
Covid-19 and company restructuring

Workers' rights remain sacrosanct in a lockdown

From the very beginning of the pandemic, every multinational was confronted with a need to address the potential and/or actual impact of the disease and to implement distancing measures across all their sites around the globe. The measures introduced to contain the spread of Covid-19 impacted all areas of economic activity: retail, manufacturing, public services, transport, energy and utilities, construction, agriculture, and culture, to name just a few. Accordingly, employee representatives at all levels of the company also needed to address the measures proposed to mitigate these impacts: local employee representatives and trade unions, health and safety representatives, board-level employee representatives, and collective bargaining actors. In European-scale companies, European Works Councils and SE-Works Councils also had key roles to play in addressing the cross-border implications of measures enacted to try to stem the spread of Covid-19. This section will explore the ways in which the kinds of measures enacted by companies in response to the pandemic were (or should have been) subject to information, consultation and negotiation requirements. Not one of these processes is complete by itself: different institutions of employee representation address different aspects, and in multinational companies, the European Works Council has the responsibility and competence to address the transnational dimensions of these policies and responses.

The pandemic changed everything at once

Figure 6.4 depicts some of the many interrelated issues that were thrown up by the pandemic and companies’ responses to it. In the initial phase of the pandemic, sites started to be locked down in an effort to mitigate the spread of Covid-19. As a result of the closely interlocked supply chains within and across companies, in the manufacturing sector in particular, there were knock-on effects which were not immediately related to health measures: some sites had to halt their activities simply because their suppliers had been forced to close down. Essential services such as utilities and transport, both in the public and in the private sectors, had to find a way to continue to function despite the pandemic. Working from home surged in those sectors whose activities made it possible. In other sectors, such as healthcare and logistics, workloads increased exponentially (for more details on the impact of Covid-19 on working conditions in the health sector, see Chapter 5). Protecting the health of these essential workers throughout the lockdown was an overriding concern, particularly in the health and public transport sectors. Once the economies started reopening, it then became a priority to ensure the safety of workers in other sectors, such as hospitality and retail. Companies, employee representatives and unions needed to manage a sudden surge in working from home, and to engage with the different national regimes of short-time work or technical unemployment schemes. As economic activity tentatively resumed, companies then had to address the labour law and health and safety concerns of bringing their employees back to work, which in many cases also raised issues of whether such returns to work were voluntary or obligatory (ETUC 2020). Finally, companies began to try to manage their recovery, by initiating new restructuring plans or by accelerating plans that had already been in development prior to the pandemic (Kirton-Darling and Barthès 2020) (Eurofound 2020b).

Where these measures had to be taken across different national sites of European multinationals, the need to accommodate sometimes significant differences in national labour law and social security regimes added additional layers and challenges to an already complex process. The task of addressing these comprehensively and coherently fell not only to management, but also to employee representatives and their unions.

Every piece of the complex machinery of multi-level workers' participation has its place

As illustrated in Figure 6.4, company-level responses to the Covid-19 crisis engage all levels of workers’ participation institutions. Workplace health and safety representatives are particularly front and centre in addressing the challenges and risks to workers created by the pandemic (see also the next page). At the local or workplace level, it is the local employee representation bodies, such as works councils or trade unions, which are to be informed and consulted by employers and which engage in negotiations about the ways in which the company’s Covid-19 measures are to be implemented. Board-level employee representatives, where these exist, also have a key role to play in ensuring that the needs and interests of the workforce are taken into account at the top echelons of the company’s decision-making structures when company-wide strategic decisions regarding the response to the pandemic are made.

Within European-scale companies, all these adaptations made to mitigate the growing crisis must take place simultaneously at all levels, increasing the need to coordinate across them. This is where the transnational level of interest representation within
COVID-19 induced restructuring and workers’ rights

Information, consultation, participation and negotiation in Covid-19 induced restructuring...

- Health and safety representatives
- Local Works Council
- European Works Council
- European Trade Union Federation
- New working methods
- Working conditions
- Occupational health and safety
- Site closures
- Short time work
- Return to work
- Wage cuts
- Collective redundancies
- Cost saving plans
- Return to work
- Tele-work
- Privacy & activity monitoring
- Right to disconnect
- Video-conferencing
- National and local trade unions & shop stewards
- Board-level Employee Representatives

European Works Councils, SE-Works Councils, and in many cases at the board level have a crucial role to play. This transnational level must essentially function as a bridge between national employee representations, so that the information and consultation about company responses to the Covid-19 crisis can take place across borders and at national level, depending on where decisions are being made and where they are being implemented. The European Trade Union Federations (ETUFs), which are the relevant European sectoral organisations, were able to draw upon a long history of support to their members active at the transnational level in EWCs and SE-WCs. Working together, the ETUFs compiled information briefings and advice to European Works Councils on how to address the challenges of the pandemic. The ETUC and the ETUFs wrote to Commissioner Schmitt, insisting that the pandemic meant that workers’ involvement rights needed to be strengthened and enforced more urgently than ever (ETUC et al 2020). Collective bargaining, conducted primarily at the local, regional or national levels, rounds out the picture by securing collectively agreed frameworks and solutions. The modalities of short-time work (see Chapter 2), for example, were laid down in collective agreements in many countries. (For an overview of the European legal framework for workers’ rights to information, consultation and board-level participation, see ETUI and ETUC 2017: 55.)

In sum, the response to the effects of Covid-19 in the world of work did not take place in a vacuum, but through an interactive multi-level system which seeks to get all the right people around the table to play their respective roles in social dialogue, information and consultation, negotiation and collective bargaining. Data on EWCs and SE-WCs also clearly shows that where trade union support is present, employee representation works more efficiently (De Spiegelaere and Jagodziński 2019). It is too soon to tell how well this worked in practice. Initial evidence suggests a wide variety of responses: local and national-level employee representatives, health and safety representatives and trade unions seem to have played the roles clearly ascribed to them in the national context. At the European level, however, things were less predictable: some EWCs were closely informed and even consulted about company-wide measures adopted, while others played no role whatsoever.

**The role of democracy at work in a pandemic**

**Fighting a pandemic requires democracy at work.**

Figure 6.5 Workplace representation and health and safety policies: there are better health and safety policies where a employee representation is present and/or a health and safety representative selected by the employees.

**The pandemic has put health and safety protection in the spotlight**

‘I don’t mind working, but I do mind dying’. This slogan comes from the League of Revolutionary Black Workers, which protested, among other things, the dangers of working on the assembly line in the American automobile industry in the late 1960s (Georgakas and Surkin 2012).

The line illustrates perfectly how important health and safety policies are for workers and unions. For many, the role played by employee representatives in fostering healthy and safe workplaces may have previously been largely invisible. Covid-19 has changed that: coping with the pandemic has put the protection of workers’ health and safety at the centre of public attention. For essential workers who continued to work while the coronavirus swept across the world, and for those workers returning to work under heightened protection measures, health and safety representatives, works councils and trade unions have played a pivotal role in working to create and maintain healthy workplaces.

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**Figure 6.5** Workplace representation and occupational safety and health policies, 2019

**Figure 6.6** Workplace representation and occupational safety and health policies

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Source: ESENER 2019 survey (weighted data).
The importance of workers’ participation in occupational health and safety policies

Employees and their representatives have more direct knowledge about the daily risks at work than does management. Their tacit knowledge of what the ‘real work’ involves can contribute to sounder decision-making when it comes to protecting workers from hazards. Involving employees also means they will better understand and support the measures taken. The policies will enjoy a larger backing throughout the company which will support their implementation. Workers’ representatives ensure that the adherence to rules and procedures can be better monitored and management held accountable for their responsibilities towards the workforce.

For all these reasons, (European) legislation requires employee involvement in almost all aspects related to occupational health and safety. It has long been recognised that workers’ participation must play a key role in the development and implementation of health and safety policies. Since the 1970s, workers in the EU have held wide-ranging rights to information and consultation on health and safety issues. The 1989 Framework Directive on health and safety at work requires all Member States to ensure that employees and their representatives are informed and consulted about occupational health and safety (OSH) matters at the workplace.

Strong participatory rights for employee representatives are laid out in European and national legislation. Health and safety representatives have strong information and consultation rights about minimum requirements for the use of work equipment and personal protective equipment and all measures substantially affecting health and safety. They must be consulted in good time, they must be able to make proposals, they have the right to ask employers to draw up and implement plans for mitigating or removing hazards at work, and they are involved when authorities carry out inspections. Health and safety representatives should have access to all the information they need, including risk assessments, preventive measures and reports from inspection and health and safety agencies. They must know the steps that need to be taken to reduce or eliminate these risks, so that they can check that safety procedures are being applied, particularly when changes occur at the workplace.

An ETUC study (Agostini and van Criekingen 2014) identified a widespread presence of health and safety representation across the EU. The 2014 company-level survey conducted by the European Agency for Safety and Health at Work already showed that in companies with works councils, with workers’ representation or with democracy at work, health and safety policies tend to be more robust and systematic (EU-OSHA 2016). This bodes well for the 2014 company-level survey conducted by the European Agency for Safety and Health at Work (2020). This company-level survey included questions regarding the presence of a works council (or equivalent), trade union representation, and a health and safety (OSH) committee. These answers were taken together as a binary variable to see whether some form of worker’s representation was present or not. Second, the survey asked whether a health and safety representative or officer was present in the company and whether or not that person was selected by the employees. These questions were taken together in a single variable with three categories: (0) no OSH representative present; (1) a OSH representative chosen by the employer present; and (2) a OSH representative chosen by the employees present.

Better health and safety policies with workers’ representation

In Figures 6.5 and 6.6, the importance of democracy at work to occupational safety and health (OSH) is illustrated in terms of risk assessment and prevention policies.

First of all, those companies that have a form of employee representation and those companies that have an OSH representative (and moreover one who is selected by the employees) are more likely to have regular risk assessments done in their workplace. This can be seen in Figure 6.5. According to the ESENER 2019 survey, about 70% of the companies without employee representation carry out regular risk assessments, compared to over 85% of the companies with a representative structure. The same pattern is visible for the presence of an OSH representative. Of those companies that have no such representative, about 63% conduct regular risk assessments. Where there is a management-selected OSH representative, the proportion is 83% and where there is an employee-selected representative it is almost 90%.

It is clear that there is a positive relation between having employee representation (and specifically employee participation in OSH issues) and having more regular assessments of the risks present in the workplace. Not only is the assessment of risks better in companies with employee representation and/or employee-elected health and safety representatives, but prevention policies are also better developed. Regarding health risks, the ESENER 2019 survey asked the respondents whether or not the following measures were taken: provision of equipment to help with moving heavy loads, rotating tasks to reduce repetitive work, encouraging breaks, provision of ergonomic equipment, and reduction of working time for people with health problems. As can be seen
in Figure 6.6, on average, companies with employee representation take more of these preventive measures than do companies without such structures (about 3 measures versus fewer than 2.5). The same pattern is visible with regards to the presence of a health and safety representative who is elected by the workforce.

With respect to psycho-social risks, the survey also asked whether or not the following preventive measures were taken: reorganisation of work to reduce job demands, provision of confidential counselling for employees, provision of training on conflict resolution, intervention where there are excessively long or irregular working hours, and more autonomy given to employees to make decisions about their own jobs.

As can be seen in the figure, companies with an employee representation structure tend to introduce more of such preventive measures (about 2.5) compared to those without employee representation (about 2). Similarly, companies with no OSH representative tend to introduce fewer than 2 of such preventive measures compared to just under 2.5 on average for companies with employee- or management-selected OSH representatives.

Figures 6.5 and 6.6 compare companies with and without representation structures. Obviously, part of the difference could be related to other factors such as company size. Larger companies might be more likely to have a representation structure and also better-developed health and safety policies. However, even in multivariate logit models controlled for other variables such as country of origin, company size and sector of the company, the differences remain significant.

We can thus conclude that the survey data show that there is indeed a positive relation between democracy at work and having effective health and safety policies in workplaces and companies that both identify and prevent or mitigate risks. In a pandemic, such infrastructure would prove to be highly conducive to keeping workplaces safe. There is a clear relation between occupational health and safety and the involvement of workers in companies. This also indicates the way forward: democracy at work contributes to more pandemic-resilient workplaces. The Covid-19 pandemic evidently posed new risks to workers’ health, on top of the risks already known and addressed. It is to be expected that the presence of employee representation structures will have helped in the elaboration and implementation of the health and safety measures introduced to protect employees from infection with the coronavirus.

Some research on democracy at work and health and safety at work

- Li et al. (2020) studied the impact of unions gaining a presence in manufacturing companies in the US and focused on the relation between their ‘entry’ and the rate of accidents, as well as the likelihood of having a workplace inspection. They found that after a union election, the number of accidents decreased rapidly, mostly because employees complained more. This study indicates that representation serves as an important organ of collective voice.

- Robinson and Smallman (2013) analysed UK data on the relation between employee voice and workplace injuries and found that more ‘intensive’ types of voice have greater impact: where there is employee voice, there are less accidents and injuries.

- Wels (2020) carried out a longitudinal study on the effects of trade union presence in UK companies and found that union presence was positively related with better psychological and (albeit to a lesser degree) physical health.

Covid-19 restructuring: we’ve been here before

Workers’ rights are part of the EU solution

The pandemic has induced a period of sometimes massive restructuring of companies across Europe. Firstly, the sheer force and suddenness of the economic impact of the crisis is widely expected to have directly sparked restructuring measures in companies, the extent of which is difficult to measure due to a current lack of available data (Eurofound 2020b). Secondly, Covid-19 is accelerating the pace of planned restructuring in many sectors (Kirton-Darling and Barthès 2020).

Companies in Europe have faced crises and waves of restructuring before, of course. What is particularly challenging today, however, is that this significant sectoral and company-level restructuring across our economies is happening simultaneously, and in a context in which all the usual means of information, consultation and negotiation are hampered by the communications and travel restrictions imposed to try to stem the spread of the pandemic – not to mention the effects of persistent uncertainty about when the pandemic itself might be over.

Not only is the assessment of risks better in companies with employee representation and/or employee-elected health and safety representatives, but prevention policies are also better developed.

There is indeed a positive relation between democracy at work and having effective health and safety policies in workplaces.”
Restructuring is another ‘new normal’

It is important to bear in mind that restructuring induced by Covid-19 is not exceptional – quite the contrary, it is an ordinary occurrence in 21st century companies. Figures compiled by the European Monitoring Centre on Change (Eurofound 2020a), based on media reports, show (Figure 6.7) that between 2002 and 2020 more jobs were lost than gained in the course of restructuring processes (7.34 million vs 4.19 million). Data charting the aggregated outcomes of all Covid-19-induced restructuring is not available yet, although it may be safely predicted that more jobs will be lost than gained at company level.

As demonstrated in the chapter ‘Democracy at work’ in Benchmarking Working Europe 2019 (ETUC and ETUI 2019), a wide range of EU directives provide a legal framework for workers’ rights to information, consultation and participation (ETUC and ETUI 2017: 55).

There are few consequences of restructuring, if any, more important for workers than changes to their employment. According to the European acquis on workers’ rights there are a number of directives that can be invoked as grounds for consultation with workers’ representatives in Covid-19-induced restructuring processes, ranging from directives on transnational information and consultation (EWC, SE, SCE), to those dealing with specific circumstances and employment law, such as part-time work or collective redundancies. To address the workplace health and safety issues brought to the fore by the pandemic, workers’ rights to information and consultation have been embedded in the specific health and safety protection directives adopted in the context of the Framework Directive for Health and Safety, such as the Directives on Personal Protective Equipment and Biological Agents, to name just two clearly related to Covid-19 (see Chapter 5) and ETUI and ETUC 2017: 55).

In addition to this legal framework, over the past decade alone, there have been a range of targeted attempts by the EU institutions and social partners to develop sustainable and fair responses to the challenges of restructuring in European multinational companies in particular. Since the 2003 cross-sectoral social partners agreement, various documents by the European Commission, including its Communication on handling restructuring and enhancing the role of EWCs (European Commission 2005), the Explanatory Memorandum of the Proposal of the Recast Directive (European Commission, 2008), and a Green Paper on restructuring (European Commission 2012a), to name just a few, identified which EU policies and instruments are concerned with major restructuring events and outlined ways of utilising them to mitigate and manage consequences of restructuring. The European Parliament also addressed restructuring, for example with its resolution on restructuring and employment (European Parliament 2006) and a Green Paper on restructuring (European Commission 2012a), to name just a few, identified which EU policies and instruments are concerned with major restructuring events and outlined ways of utilising them to mitigate and manage consequences of restructuring. The European Parliament also addressed restructuring, for example with its resolution on restructuring and employment (European Parliament 2006) and a resolution endorsing the so-called Cercas Report (European Parliament 2012).

The resolution urged the Commission to submit, as soon as possible, in consultation with social partners, a proposal for a legal act on the information and consultation of employees, and the anticipation and management of restructuring. In 14 recommendations for such a legal act, the EP confirmed the crucial role of social dialogue based on mutual trust and shared responsibility as the best instrument with
Restructuring is hardly an exceptional phenomenon in the life cycle of a company."

91% of survey respondents reported that their company had engaged in some form of restructuring within the three years prior to the survey.

Covid-19-induced restructuring: a stress test for workers’ participation

What role can we expect workers’ representatives to play in tackling Covid-19-induced restructuring processes? Lacking available data on 2020 restructuring, we can refer to extrapolations based on previous evidence of restructuring and workers’ participation. In the ETUI’s 2018 large-scale survey among EWC members (De Spiegelaere and Jagodziński 2019), one of the key areas of enquiry was the occurrence of restructuring and the role EWC members report to have played in their capacity as elected workers’ representatives.

First and foremost, we found that restructuring is hardly an exceptional phenomenon in the life cycle of a company. On the contrary, complex multinational companies seem to be in a near-permanent state of reorganisation and restructuring. A total of 91% of survey respondents reported that their company had engaged in some form of restructuring within the three years prior to the survey (Figures 6.8 and 6.9). Such frequent restructuring makes it an almost universal experience for all workers’ representatives and a good basis for drawing general conclusions about their involvement, as well as the persistent deficiencies relating to it.

Are EWCs ready to deal with Covid-induced restructuring?

When taking decisions about company restructuring, on top of regular communication with the EWC, management is legally obliged to inform and consult EWCs about such measures which involve transfers of activities between Member States or of which ‘the scope of […] potential effects’ is of relevance for the workforce (Recital 16, Directive 2009/38/EC). The EWC is collectively entitled to undertake an in-depth assessment of the possible impact and, where appropriate, prepare for consultations and express an opinion on the basis of the information provided about the proposed measures (Art. 2, Directive 2009/38/EC). Such an opinion does not limit the managerial responsibilities. In the case of such ‘exceptional circumstances’ (the Directive 2009/38/EC clearly ignores the regularity of restructuring) or of decisions affecting the employees’ interests to a considerable extent – particularly in the event of relocations, the closure of establishments or undertakings, or collective redundancies – the EWC shall be informed and shall have the right to meet, at its request, the central management. It may also procure the help of experts.

Figure 6.8 European Works Councils and company restructuring

How do EWCs deal with restructuring?

In 2018 the ETUI conducted the largest survey to date among over 1500 EWC members from 365 EWCs. The results are unambiguous: EWCs ability to deal with restructuring is limited. The situation in 2020 is even more challenging because of the Covid-19 pandemic.
Restructuring is often an obstacle course for EWCs

How have these provisions and tools at the disposal of EWCs been operationalised and used so far in practice? As regards the very basic right to information as an indispensable foundation for any form of social dialogue, the situation in EWCs is dire: less than half of EWC members report to have received complete and detailed information concerning restructuring. In other words, a majority of EWC members needed to try to represent workers’ interests without having received from management basic facts about the planned measures or their extent, scope or nature. It is comparable to flying a plane in the dark without any instrument readings.

Secondly, most EWC members (72.9%), when confronted with company restructuring, can count only on their own levels of expertise in economics, finance, human resources, law and other areas for which the management has ample support from specialised staff and consultants to help make their decisions. In other words, without access to their own expert support, EWC members are expected to express an opinion about the impact of managerial decisions on workers’ interests solely on the basis of their own analysis of highly complex information.

Thirdly, less than half of EWC members (46.8%) have had the opportunity to meet with management in such ‘exceptional circumstances’. Furthermore, only 27% of them report that this meeting took place within the legally prescribed time before a decision was taken by management. All in all, only 12.6% of respondents have had an additional, timely meeting to discuss restructuring.

Finally, given their overall experience with information and consultation in EWCs, only one in five (22.5%) of workers’ representatives think they can influence managerial decisions. The survey data proves that EWCs are still at best recipients of information, and are vastly excluded from any meaningful consultation. This is true for regular information and consultation processes but, as data on (timely) meetings show, even more so in restructuring cases. There are no grounds to suppose that any restructuring induced by Covid-19 will be any different from previous cases; in fact, given the magnitude of the challenge and currently strictly circumscribed travel restrictions, it looks as though upcoming restructuring will be even less subject to information and consultation than before the pandemic.

If we contrast the reality revealed by the EWC survey data with the EU’s sombre declarations of its commitment to social sustainability, or the actual impact of the EU social ‘acquis’, we have little grounds to expect that this crisis will be addressed, or any future solutions designed, in a fair or sustainable way without a major paradigm shift.

Managerial attitudes to EWCs and restructuring

Managerial prerequisites for consultation: ability and willingness

As demonstrated above, information and consultation processes in EWCs suffer from serious deficits under normal circumstances (see also De Spiegelaere and Jagodziński 2019). They are even more difficult to implement in the context of restructuring. There are two key questions that frame any information flow from management to workers’ representatives. Firstly, do the managers engaging in social dialogue possess the relevant information and do they have the authority to take decisions or change them as a consequence of consultation with workers? And, secondly, are they even willing to engage in social dialogue?

Informed managers?

As the ETUI’s latest large-scale survey among EWC members shows, the common perception of managers’ capacities in and approach to company-level dialogue with EWCs could be characterised as ‘able, but not willing’ (Figure 6.10). Three in four EWC members find their managerial counterparts to be in possession of the information relevant for sharing...
with workers’ representatives, and almost seven in ten respondents perceive them to be equipped with the necessary decision-making authority. While these results still show ample room for improvement, they are also evidence that most EWCs sit at the table with the right level of management. Which categories of management are associated with full information and decision-making capacity is the subject of a forthcoming study (De Spiegelaere, Jagodziński and Waddington 2021), but Figure 6.11 suggests some initial insight into this question.

**Willing managers?**

The other indispensable component of successful social dialogue is the parties’ willingness to conduct it in the first place, and furthermore, to conduct it in a spirit of cooperation. With regard to EWCs, the picture is mixed. One in five EWC members finds a cooperative approach and spirit missing on the part of management, while fewer than four in ten managers make efforts to find agreed solutions with the EWC (Figure 6.12). On the positive side, it can be noted that outright hostility characterises the relationship between management and EWC in the eyes of only 8% of respondents.

**Confidentiality requirements: a safe space for consultation or a black hole?**

Management that is unwilling to engage in dialogue has several means at its disposal to avoid it. One of the most readily available tactics for management to block or limit information flows is the right to label information confidential or secret and withhold it altogether.

According to the results of the EWC survey, almost four in ten EWC members report that management often refuses to share information on the grounds of confidentiality (Figure 6.13). In such cases, information-sharing (and consultation) is brought to a complete halt. Management can also opt to share information with the EWC, but limit its capacity to process it by preventing consultation with, for example, local workers’ representatives or trade unions advising the EWC. The impact of confidentiality use on the EWC’s ability to perform its duties is complex, but one important consequence is that it limits their most fundamental function: to inform employees about the results and outcomes of EWC work (Art. 10 of the Recast Directive 2009/38/EC). More than three in ten respondents report feeling limited by confidentiality when reporting to their constituents. At the same time, a comparable number of EWC members (33%) disagree with this statement. Nevertheless, these results offer a different picture than that seen from the point of view of managers, who generally perceive confidentiality as problematic to a much smaller extent (Pulignano and Turk 2016: 32).

The result is that almost half of EWC members challenge management over the use of confidentiality (Figure 6.13), showing that it is a contentious matter possibly requiring not only clearer rules but also a change in managerial attitudes, a much more challenging task.

As the pandemic continues and eventually subsides, company restructuring will also continue, perhaps at an even more accelerated pace (Kirton-Darling and Barthès 2020). Furthermore, companies will...
compete with one another in terms of how they get through and out of the pandemic. We have seen that restructuring processes exacerbate the challenges of managing confidentiality requirements. Time and cost pressures bear down upon the often time-consuming and complex process of information and consultation, and companies tend to stress the need for quick solutions and progress, as well as the need to protect the confidentiality of their strategic decisions. In employing such strategies they often treat EWCs (and other workers’ representation structures) as outsiders or parties external to the decision-making processes. While widespread among managers, such views are obviously fallacious in the light of the EWC Recast Directive clearly identifying EWCs as insiders who are supposed to be an essential part of the corporate decision-making (Figure 6.14). All of this works against decision-making processes being transparent and participative. Furthermore, the complexity of often unaligned national health and safety provisions and labour market support schemes will lend further support to management’s arguments that these topics do not fall under the competence of the EWC in the first place. In summary, there is a risk that the pressure to act quickly, decisively and strategically in the face of persistent uncertainty during the pandemic and in the post-Covid-19 world will increase the tendency of many companies to seek to sideline their employee representatives.

Fig 6.14 Confidentiality of information and consultation: insiders and outsiders

CONFIDENTIALITY: INSIDERS & OUTSIDERS

Insiders

Outsiders

Grey zone (intermediaries)

Source: Jagodziński and Stoop (2020)
**Figure 6.15** Share of members of boards in largest quoted companies, supervisory board or board of directors and gap, by sex and country

Except in Bulgaria, Latvia, Lithuania and Romania (Figure 6.16), the gap generally decreased between 2015 and 2017, probably thanks to binding legislation or even (if to a lesser extent) soft law taking effect (Hoffmann et al, 2018:78). But this slightly positive trend hides pervasive discrimination regarding access to positions of power. Empirical evidence shows that family connections are a key driver for women’s access to board representation (Bianco et al., 2015).

**Board-level employee representation**

Sex equality in corporate boards: a missing link in the recovery strategy

Women (and mostly racialised women) have been at the forefront in the fight against Covid-19. Not only are they overrepresented in the care occupations most exposed to the virus, but governmental measures to control the pandemic have also deepened pre-existing gender divides in unemployment, domestic work and financial insecurity (Mascherini and Bisello, 2020; Kaya-Sabanci, 2020). Meanwhile, with corporations under great pressure to reorganise work, taking critical decisions with profound implications for gender relations, work-life balance, and the public/private divide, the pandemic has actually led to a reinforcement of the decision-making power of company boards, at times altering their rules of functioning (Paine, 2020). Yet while women have been disproportionately exposed to the effects of management decisions during Covid-19, they have continued to be strikingly underrepresented on these increasingly powerful boards. A gender gap already existed in corporate positions of power, but the pandemic context has emphasised it and made its gendered effects all the more visible.

European Institute for Gender Equality (EIGE) data from 2017 reveal a persistent gender gap in boards of the largest listed companies (EIGE, 2020). In the EU28 countries, women are still broadly underrepresented in comparison to men (25% against 75% on average, representing a gap of 50%, as shown in Figure 6.15). Malta ranks worst, with a gap of 85.6%, while France is not only the country with the smallest gap (16%) but also the most successful in decreasing it, by 14.4 points since 2015. As shown in Figure 6.15, no Member State reaches parity, and only five countries achieve the 40% objective set by the European Commission: France, Sweden, Italy, Finland and Germany.

**Source:** EIGE 2020, Gender Equality Index, index_pwr_econ_board, data for 2017.
It is thus hardly surprising that proposals for a Gender-Balanced Company Boards (GBB) Directive (European Commission 2012b) are coming back on the scene. This proposal was blocked for a long time in the Council, but in March 2020, the European Commission announced it would revive it as part of a five-year gender equality strategy (European Commission, 2020a:13), and five political groups of the European Parliament are currently pushing to unblock it. The original proposal put forward a binding target of at least 40% representation for each sex amongst non-executive board members (or 33% of all directors) in large listed private companies by 2020, and laid down obligations for appointment procedures (i.e. pre-established neutral criteria, priority for the underrepresented sex, burden of proof on the company if a female candidate was not selected, etc.). Administrative fines and the annulment of appointments were sanctions foreseen in the event of any breach of the rules.

Seizing the momentum, the ETUC is demanding legislative and coherent action at EU level to advance gender balance in company decision-making, as part of the EU response to the current Covid-19 crisis and of the resilience plans and economic recovery. In its September resolution (ETUC, 2020b), the ETUC advocates a 40% target quota for executive and non-executive board members, as well as for senior management positions and both employees’ and shareholders’ representatives, and the inclusion of medium-size companies in this regulation. Gender equality and pay gap reduction should be included as key priorities in directors’ duties, according to the ETUC, and selection procedures should prevent indirect discrimination and ensure access to women from different backgrounds. Furthermore, social partners should be given a stronger role in the Directive’s implementation, while parallel and integrated policies should address the obstacles to gaining positions of power encountered by women.

Moving forward, the GBB Directive is one of the core legislative actions that would contribute to redressing the gender power imbalance caused by the Covid-19 crisis and the policy and employer responses to it.

Women (and mostly racialised women) have been at the frontline in the fight against Covid-19."
More democracy at work and a bigger slice of the pie

The wealth a country creates should be shared with both the workers and the employers. For this reason, the International Labour Organization measures the part of the created wealth that goes to the labour force, rather than to the owners of capital.

The 2019 dataset shows that, globally, the part of the wealth going to workers has decreased since 2004 and is now just above 50%. In Europe, wage shares are generally higher, with a few countries having wage shares of over 60%.

There are various factors behind the reduction of the part of the wealth that goes to the employee: the financialisation of the economy, globalisation, and, of particular importance, the power of employees (Guschanski and Onaran 2018). Where trade unions and collective bargaining institutions are present, employees can push for a larger piece of the pie by negotiating higher wages (Moore et al. 2019).

The same relation can be seen in Figure 6.17 which shows the European Participation Index on the x-axis and the wage share, as estimated by the ILO, on the y-axis.

The plot shows that countries with a higher score on the EPI (i.e. where workers have a stronger voice in companies) also tend to be countries where a larger part of created wealth goes to workers.

Shareholder extraction of profits leaves companies more vulnerable to the Covid-19 crisis

Excessive payouts to shareholders have greatly increased company indebtedness over the past decade

In the past decade, shareholders have extracted the great majority of profits from companies listed on the stock markets in Europe. The concept of ‘shareholder value’ is used to justify the extraction of profits by shareholders rather than keeping them in the firm as reserves for a ‘rainy day’. However, the consequence of ‘shareholder value’ has been increasing debt levels, leaving companies more vulnerable to economic downturns such as the one caused by the Covid-19 crisis.

Traditionally, shareholders have extracted profits from companies in the form of dividends, which are paid out on an annual or quarterly basis to shareholders. Prior to the arrival of ‘shareholder value’ in Europe, most investors were ‘patient’, being satisfied with long-term continued reinvestment in the firm rather than short-term payouts. Generally, less than half of company profits were paid out as dividends.

However, in the past decade, shareholders have become more oriented to short-term financial performance. As a result of investor pressure, dividend payouts have increased to over 50% of profits in most years, even exceeding 70% of the profits of the non-financial companies in the STOXX 600 (the 600 largest companies listed on European stock exchanges) in 2015 (Figure 6.18). On top of that, shareholders are increasingly demanding ‘share buybacks’, which involve companies using their profits to ‘buy out’ shareholders and trade cash for their shares. Sometimes companies even take on additional debt to buy back shares. With the exception of 2017, about 20% of company profits in Europe went towards share buybacks in every year in the second half of the 2010s.

The combination of increased dividends and share buybacks means that the majority of profits are now paid out to shareholders, reaching a high of 96% of net income in 2015. The long-term consequences are that companies have fewer financial resources for a ‘rainy day’, and that the total debt of the non-financial STOXX 600 companies increased from €2.3 trillion in 2010 to €3.6 trillion in 2019 (or from 28% to 31% of total assets).
One of the consequences of this is that the financial vulnerability of companies has increased, and with it the risk of job losses, job cuts and a deterioration of working conditions during the Covid-19 crisis. Many of these companies are now receiving or asking for public assistance in the form of bailouts or short-term work subsidies. However, some of them still intend to continue paying out funds to shareholders. As some countries have done on a limited basis, stronger restrictions on share buybacks and dividend payouts by companies should be introduced, for example prohibiting shareholder payouts by companies receiving public subsidies and/or who are in a financially precarious situation (i.e. those which receive a ‘below investment grade’ rating by credit rating agencies).

As a result of investor pressure, dividend payouts have increased to over 50% of profits in most years.

**What is shareholder value?**

The concept of ‘shareholder value’ originated in the US and was first implemented on a large scale by US companies (Jensen and Meckling 1976; Rappaport 1986). In the 1990s and 2000s the EU and many European countries passed legislation designed to make financial markets more ‘shareholder friendly’, such as authorising companies to pay executives with stock options, to buy back their shares, and to increase the power of institutional investors. However, shareholder value is increasingly being criticised for promoting short-termism and underinvestment, encouraging managers (particularly of banks) to pursue risky strategies and increasing debt (Vitols 2015; ESMA 2019; Lazonic et al 2020).
Social dialogue in times of pandemic

Have the economic and social consequences of the Covid-19 pandemic had a particular impact on the dynamics of social dialogue in Europe and in the Member States? Have the social partners been involved in the elaboration and implementation of measures taken by governments and European institutions to deal with the socio-economic emergency caused by the pandemic? There are two main sources of data that can be instrumental in answering these questions. First is a draft Eurofound report on the involvement of national social partners in the elaboration and implementation of emergency measures taken by national governments (Eurofound, forthcoming). This report, based on information provided by the European agency’s network of national correspondents, focuses mainly on tripartite social dialogue, in particular in the context of the European Semester. Secondly, the other source of relevant information is data from an ETUI analysis of the European sectoral social dialogue. The European Commission provides data on the texts adopted by the European social partners in the formal framework of the European Social Dialogue Committees, at both the cross-industry and sectoral levels (European Commission 2020d). But the ETUI has developed its own database on sectoral dialogue, which includes additional data (such as texts adopted outside the formal framework of the Committees). It is these two sources of data (Eurofound and the ETUI) which are used in the following section to make an initial assessment of the role of the social partners in managing the crisis caused by Covid-19 (please note that these data do not cover the last two months of the year 2020).

Tripartite social dialogue: a relative consensus

A first observation to be made concerns a comparison with the financial crisis of 2008. The political remedies needed to address that crisis, the causes of which were to be found in the financial industry, strongly divided opinion not just amongst the social partners, but also governments and the European institutions (Degryse 2012). Today, there is a relative consensus between social partners, national governments and European institutions on the policies to be implemented to deal with the pandemic and its consequences. However, it must be kept in mind that in 2020 Europe is still only in the first phase of the crisis, a phase of emergency measures. Other phases will follow, possibly including some form of austerity and profound transformations in the labour market (more automation, long-term decline of certain types of labour, increased inequalities, a possible shift towards unstable forms of employment, more platform work, further precarisation of employment in at least some sectors, the emergence of new professions and the erosion of others, etc.). There will also possibly be a phase in which it is considered necessary to ‘rewrite the rules of the economy’ (Stiglitz 2020). It will thus be very interesting to observe whether the current relative consensus, possibly stemming from a commonly shared shock over the pandemic, will withstand these later phases and translate into a common exit strategy. The various consequences of the pandemic will overlap with other powerful currents and challenges shaping the future of the EU: the transition towards a green economy, political right-wing populism, and the forging of a future institutional form (‘multi-speed Europe’, a transition towards more federalism, the role of the EU in new policy areas, etc.) (see Chapter 7 in this volume). All of these challenges are also very relevant for the social partners.

An exceptional situation

The Eurofound report highlights the urgency of the situation in 2020 and the difficulty, in this particular context, of engaging in in-depth consultations with the social partners on the economic and social measures to be taken and implemented. Various economic and social constraints imposed, in particular, through the European Semester (i.e. the implementation of country-specific recommendations and the elaboration of national reform plans) will have been the main obstacle to a greater involvement of national social partners. Eurofound notes the social partners’ recognition of the particularly difficult circumstances, but also the fact that they consider that the majority of governments could have done much better in involving them in decision-making and implementation. Of course, these assessments vary greatly from country to country. In some countries, the social partners have been involved (to varying extents), while in others the health crisis seems to have revealed pre-existing structural weaknesses in the systems of social dialogue and industrial relations. In yet other countries, consultations were weak, but the social partners supported the initiatives taken by their governments, without amplifying conflict. In others, the actors had divergent views on the measures taken.

Despite these differences, Eurofound notes that ‘unlike the context of the last financial and economic recession, there has been a mostly shared understanding between social partners, governments and European institutions on the policy responses needed to mitigate the effects of the pandemic and promote economic recovery’. This has also been observed at the company level, where solutions for the protection of workers’ health and safety have generally been found in a collective manner, as well as in the implementation of new forms of work (telework, video-conferencing, etc.). From this point of view, social dialogue and collective bargaining (see Chapter 4) have proven to be an indispensable
Social dialogue and collective bargaining have proven to be an indispensable tool for managing the Covid-19 crisis as smoothly as possible.

European Social Dialogue

At cross-industry level, the social partners (ETUC, BusinessEurope, CEEP, SMEUnited) adopted a joint declaration on the emergency situation created by the pandemic on 16 March 2020 (ETUC et al. 2020). This short text declares its support for the measures announced by the Commission and the European Central Bank to counter the economic impact of the coronavirus (Commission, 2020c), and encourages the Member States to approve and rapidly implement these measures by involving the social partners at national level.

At the sectoral level, the dynamics of social dialogue were undoubtedly strengthened during the critical early phases of the pandemic. Never in the history of the European social dialogue have so many joint texts been adopted by the social partners in less than a year. From January to the end of October 2020, some 60 texts were signed by the sectoral social partners, compared with 27 over the whole of the previous year (the previous quantitative ‘record’ was in 2007, with 55 texts) (see Figure 6.19).

Of these 60 texts, 45 are directly linked to the pandemic. These texts are to be found in the sectors which have been hit the hardest: civil aviation (4 texts), maritime transport (4), sea fishing (3), followed by commerce, live performance, professional football, and private security, but also the steel industry and the agro-food industry (2 texts each). Also included are road transport, construction, industrial cleaning, tourism and catering, education, temporary work, and others.

As far as their content is concerned, the vast majority of these texts are addressed to the European institutions and national public authorities, and usually structured around two elements: a description of the economic difficulties caused by the pandemic in the sector in question (risks of bankruptcy, restructuring, job losses), and requests for the adaptation of sectoral public policies to support the sector and, where appropriate, for measures to protect workers’ health.

According to the classification in the ETUI European Social Dialogue database (Degryse, 2015), these ‘joint opinions’ linked to the pandemic reveal, above all, a dynamic of ‘joint lobbying’ of public authorities by the sectoral social partners (European and national). The aim is to make public authorities aware of the positions of the actors in the sector and their demands in terms of sectoral policy – and not to develop reciprocal commitments that would be reflected in collective agreements on, for example, the improvement of working conditions.

Of the 45 Covid texts, 37 are ‘joint opinions’, 5 are ‘recommendations’ addressed directly to enterprises and related to the health protection of workers, and 3 are declarations (again according to the ETUI classification: see Figure 6.20).

The ‘newcomers’

It should be noted that some sectors which are not officially structured, mainly due to the fact that the employers’ organisations are not recognised by the EU as European social partners, have also negotiated joint texts: in particular the social and personal care services sector (11 million workers in the EU), which brought together EPSU and the European Federation of Social Employers; but also the personal assistance services sector (early childhood care and education, childcare, long-term care in situations of dependency, disability, etc.), and household support services (cleaning, ironing, gardening, maintenance,
tutoring, etc.) which brought together the European Federation of Food, Agriculture and Tourism (EFFAT) and Uni-Europa for workers, and the European Federation for Family and Home Care (EFFE) and the European Federation for Services to Individuals (EFSI) for the employers’ side. The travel agency and tour operator sector also made its voice heard by adopting a joint text with Uni-Europa. Another example, at the global level this time, is the call by the Universal Postal Union and Uni-Global Union for the health protection of postal workers worldwide.

The absent ones

Among the sectors absent from this ‘Covid-19’ social dialogue (at the time of writing), we find, not surprisingly, industries less directly affected such as shipyards, extractive industries, electricity, gas and paper. Two more notable absences will, however, attract attention: that of hairdressing – a sector which is generally quite active at the European level and also strongly impacted by the pandemic – and the even more surprising absence of the hospital sector. In fact, one of the long-planned regional workshops aimed at strengthening social dialogue in the hospital sector in central Europe had to be cancelled/postponed due to the pandemic (read more on occupational safety and health and its relation to the general public health services in Chapter 5).
Launching Next Generation EU, the EU’s plan to support recovery and resilience in coming out of the Covid-19 crisis, Commissioner for Economy Paolo Gentiloni, said, ‘From the tragedy of the coronavirus pandemic, Europe has chosen to seize a unique opportunity: to restart our economies on a new, more sustainable basis’ (European Commission 2020b).

However, the findings presented in this chapter cast a more pessimistic light on our ability to make the most of this unique opportunity. The continuing decline of workers’ voice threatens to undermine if not undo many of its positive effects on economic and social renewal and sustainability. Furthermore, it is worrying that although active union membership is seen to contribute to high levels of democratic conviction and willingness to attain knowledge and engage with societal developments, organisational density in Europe is still falling, not rising. We have also looked at some of the economic impacts of workers’ voice: that more democracy at work correlates with a more equally shared ‘pie’ is a point not to be forgotten. Yet recent trends of shareholder extraction of profits not only take us further away from a sustainable stakeholder model of economic growth, but have also more immediately eroded companies’ ability to muster the financial resources needed to come out of the current crisis.

The coronavirus has upended our ways of working and living, and has pushed our healthcare and welfare systems to their breaking points. We have seen in this chapter how the knock-on effects in the world of work, from protecting the health of workers to forcing a complete reassessment of whether, when and where we work, are intricately related to the institutions of workers’ participation at all levels of companies, from the local workplace to company boards. Building upon strong and competent health and safety representation at the workplace is key to implementing sound policies to overcome this health crisis and relaunch economic activities as we seek ways out of it. Yet astonishingly, the Commission’s roadmap towards lifting lockdowns does not include workplace health and safety considerations, and its updated work programme, supposedly revised to take the impact of the pandemic into account, contains no measures to make workplaces safer in the wake of the coronavirus outbreak.

Massive restructuring, both within companies and across sectors, is already underway. In theory, many of the institutions designed to address these challenges at the local and transnational levels of companies are present, but practice paints this in a sombre light. Our large-scale survey of European Works Council and SE-Works Council members shows that the capacity of EWCs and SE-WCs to effectively play their intended role to address transnational restructuring remains woefully inadequate. Lacking a robust and enforceable framework, restructuring is an obstacle course for workplace representatives. And it is hard to legislate attitudes: we have seen that managements’ unwillingness to engage constructively and proactively with the representatives of their international workforces is a persistent impediment. A patchy and non-transparent regime of confidentiality requirements further hampers information and consultation procedures. It is not apparent that EWCs and SE-WCs have been able to rise to the challenge of engaging effectively with the complex range of measures adopted within multinational companies.

In light of the deficiencies in both the regulation and the practice of transnational information and consultation rights that we have documented over the years in these pages, this may not be surprising, but it does beg the question: if EWCs and SE-WCs were not involved in the company-wide response to the complex challenges of this singular pandemic, then will they ever be?

Finally, with respect to board-level employee representation, we have seen some isolated examples of progress towards gender parity, but there still remains much to do.

**Workers’ participation is a resource, not an obstacle**

The Covid-19 pandemic has wreaked havoc on our ways of living and working, and the path out of the crisis is far from straightforward. We must constantly re-evaluate our strategies for dealing with its effects on the world of work, and large-scale restructuring of sectors and companies in the offing further clouds our view of the future.

Democracy at work is key to mapping out an inclusive and sustainable way forward. Considering the overwhelming complexity of the challenges ahead, making space for workers’ voice in all its forms serves to address the needs of the workforce as a key stakeholder, and in this way to generate and adapt collectively agreed sustainable measures over the long run. It is of some comfort that social dialogue processes were resumed in the early phases of the pandemic, both at a national and to a certain extent at the supranational level. However, our analysis suggests that this resurgence has been patchy and, in the case of some Member States, qualitatively weak and ineffective. At the European level, there is a noticeable dynamic of strong sectoral reactivity to the economic and social shocks, but it is mainly oriented towards the urgent adaptation of sectoral public policies to make the immediate effects of the lockdowns as bearable as possible for companies and their workers – it is less geared towards long-term exit strategies and future solutions.

The European Commission’s recommendations for the Member States in the Annual Sustainable Growth Survey, particularly those which aim to develop more sustainable solutions for future industrial relations beyond the crisis, must be taken seriously if we are to address the immense challenge of the pandemic and its aftermath. The declarations by EU leaders that social dialogue must help pave a sustainable way out of the crisis need to be backed up with
robust policies, regulations and commitments, and the means to enforce them. Workers, their representatives and their unions should not be reduced to passive recipients of information and only engaged half-heartedly in consultations about measures to be taken. Instead, workers’ participation in all its forms must be recognised as a rich resource for shaping and adapting the workplaces of today and the future, especially – though not exclusively – in times of crisis.

“...The declarations by EU leaders that social dialogue must help pave a sustainable way out of the crisis need to be backed up with robust policies, regulations and commitments, and the means to enforce them.”
Chapter 6


ETUI and ETUC (2010) Benchmarking working Europe, Brussels, ETUI.

ETUI and ETUC (2011) Benchmarking working Europe, Brussels, ETUI.

ETUI and ETUC (2017) Benchmarking working Europe, Brussels, ETUI.

ETUI and ETUC (2018) Benchmarking working Europe, Brussels, ETUI.

ETUI and ETUC (2019) Benchmarking working Europe, Brussels, ETUI.


